



The Art of M&A Due Diligence, Second Edition: Navigating Critical Steps and Uncovering Crucial Data

Alexandra Lajoux, Charles Elson

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The most trusted M&A guidebook available--updated for today's extreme-risk world of business.

Major financial scandals, geopolitical upheaval, technological advances, rapid globalization . . . The world--and the way business is done--has changed drastically in the 10 short years since the original publication of this book. As a result, the already tedious M&A process has become exponentially more complex.

The most trusted guidebook of its kind, *The Art of M&A Due Diligence* helps you uncover problems and inconsistencies in an M&A deal while they're still manageable. You'll find everything you need to mitigate all types of traditional risk?financial (key ratios, new GAAP-IFRS standards), operational (background checks, on-site visits), transactional (verification, checking warranties), and legal (intellectual property, environmental law).

This new edition also addresses complications introduced over the past decade by including:

- **New** information about the use of electronic data rooms for due diligence
- **New** focus on the role of International Accounting Standards
- **New** tools for Foreign Corrupt Practices Act (FCPA) compliance
- **New** regulations concerning the environment and social issues
- **New** case law of interest, including key decisions of the Delaware Chancery Court and Delaware Supreme Court

The fear of risk in an M&A deal is rational, but it shouldn't prevent you from moving ahead. A well-conceived, carefully executed merger or acquisition can be extraordinarily enriching for both buyer and seller. This step-by-step guidebook is all you need to know where to look?and what to look for--when conducting M&A due diligence.

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